



The 5th Annual LF Dealmakers Forum
Advancing Litigation Finance
September 28-29, 2022 · Apella in NYC & Virtual

ABOUT THE EVENT

The 5th Annual LF Dealmakers will be held on September 28-29, 2022 at Apella in NYC & virtually. Widely considered the industry’s “go-to” event, LF Dealmakers will once again gather the top decision-makers and thought leaders in litigation finance, as well as in-house and outside counsel, and other key stakeholders – for 2 days of discussion, debate, and dealmaking.

Event hallmarks include high-quality content, A-list speakers, 1-to-1 meetings, and a curated audience of senior executives, including corporate attorneys and executives, law firm partners, litigation funders, investors, insurers, and strategic advisors.

Thank you to our generous sponsors for their support: CAC Specialty, Fabricant LLP, Kerberos Capital, Longford Capital, Pravati Capital, Yieldstreet, Aon, CAMG, Curiam Capital, McKool Smith, MoloLamken, Robins Kaplan, Schulte Roth & Zabel, Westfleet Advisors, D. E. Shaw & Co., Litigation Funding Advisers, Parabellum Capital, and Pretium Partners, Therium, and Validity Finance.

For more details regarding the event visit: LFDealmakersForum.com.

PRELIMINARY AGENDA

(Times Listed in ET | Topics and Speakers Subject to Change)

DAY ONE: WEDNESDAY, SEPTEMBER 28TH

7:45 AM – 8:45 AM
Registration & Breakfast

8:45 AM – 9:00 AM
CHAIRPERSON’S OPENING REMARKS

9:00 AM – 5:00 PM
ONE-TO-ONE MEETINGS
Attendees can schedule 30-minute meetings via our online platform

9:00 AM – 10:00 AM
STATE OF LEGAL FINANCE: KEY DEVELOPMENTS IN A MATURING INDUSTRY

- Key trends, developments and challenges
- New players and product innovations
- Updates on the secondary market & what’s driving activity
- Outlook and preparing for an economic downturn



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Speakers:

Ted Farrell, Founder, **Litigation Funding Advisors** (moderator)
James Bedell, Associate Director, Legal Finance, **Yieldstreet**
Cindy Chen Delano, Partner, **Invictus Global Management**
Stephen Kyriacou, Managing Director, **Aon**
Michael Nicolas, Co-Founder & Managing Director, **Longford Capital**

10:00 AM – 10:45 AM

EXAMINING DIFFERENT APPROACHES TO QUANTIFYING & PRICING LEGAL RISK

- How do you quantify risk and reward?
- How do you approach underwriting & case acceptance decisions?
- How subjective is the analysis vs data-driven?
- How can you be confident that the acceptance criteria are optimal?

Speakers:

Charles Agee, Managing Director, **Westfleet Advisors** (moderator)
David Barnes, Senior VP, **CAC Specialty**
Benjamin Blum, Managing Director, **Flexpoint Ford**
Brian Melton, Partner, **Susman Godfrey**
Isabel Yang, CEO, **ArbiLex**

10:45 AM – 11:15 AM

Networking Break

11:15 AM – 12:00 PM

THE DISCLOSURE DEBATE: TRANSPARENCY VS CONFIDENTIALITY

- Recent developments in disclosure rules & regulations
- Navigating legal & ethical conflicts of interest
- Best practices in protecting confidentiality & privilege
- Standardizing industry approaches to disclosure

Speakers:

Roy Strom, Reporter, **Bloomberg Law** (moderator)
Lucian T. Pera, Partner, **Adams & Reese LLP**
Ashok Pinto, Director of IP Policy, **Intel Corporation**
Victoria Sahani, Professor of Law, **Sandra Day O'Connor School of Law at ASU**
Charles Schmerler, Head of Litigation Finance, **Pretium Partners**

12:00 PM – 12:45 PM

INSURANCE & LITIGATION FINANCE IN ACTION: A CASE STUDY EXPLORATION



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This expert roundtable will use case studies to illustrate and discuss the ways that insurance can be used to achieve specific liquidity, investment, and risk management outcomes. Topics will include:

- What is the basic structure and cost of a litigation insurance policy?
- What situations are ripe for insurance to play a role in litigation finance?
- How do law firms, funders, and underwriters approach specific insurance and financing opportunities?
- Guidelines and lessons learned

Speakers:

Andrew Mutter, Senior VP, **CAC Specialty** (moderator)
James Batson, Managing Director & Co-CIO, **Omni Bridgeway**
Michael Gulliford, Co-Founder & Partner, **Soryn IP Capital**
Ayanna Lewis-Gruss, VP & Underwriting Counsel, **Concord Specialty Risk**
Richard Schirtzer, Head of Complex Litigation, **Quinn Emanuel**

12:45 PM – 2:15 PM
Networking Luncheon

2:15 PM – 3:15 PM

CIO ROUNDTABLE: ART OF THE DEAL FROM TERMS TO RETURNS

- What to know about waterfalls
- How are funding investment strategies changing?
- How fund structures impact deal structures, terms & returns
- Hedging risk through co-investments & secondary market transactions

Speakers:

Steven Molo, Founding Partner, **MoloLamken** (moderator)
Aaron Katz, Chief Investment Officer, **Parabellum Capital**
David Kerstein, Chief Risk Officer & Senior Investment Manager, **Validity Finance**
Sarah Johnson, Co-Head Litigation Finance, **The D. E. Shaw Group**
Joseph Siprut, CEO & CIO, **Kerberos Capital**

3:15 PM – 3:45 PM
Networking Break

3:45 PM – 4:45 PM

SECTOR SPOTLIGHT: THE RISE OF FUNDING IN MASS TORT LITIGATIONS

- Developments related to third-party funding of mass torts
- Selecting the right tort and the right firm
- Structuring the deal to align interests of claimants, lawyers & funders
- Ethics and the use of alternative business structures



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Speakers:

Christine Azar, Managing Director, **Ankura** (moderator)
Richard Meadow, National Mass Torts Director, **The Lanier Law Firm**
Steve Nober, CEO, **CAMG**
Lynda Shely, Owner, **The Shely Firm**
Ross Wallin, Managing Principal, **Curiam Capital**

4:45 PM – 5:30 PM

KEYNOTE SPEECH & INTERVIEW

Speaker:

Qian Julie Wang

NY Times Best-Selling Author and Civil Rights Litigator

followed by an interview and audience Q&A led by Ralph Sutton, CEO, **Validity Finance**

5:30 PM – 6:30 PM

Networking Reception

DAY TWO: THURSDAY, SEPTEMBER 29TH

8:00 AM – 8:45 AM

Registration & Breakfast

8:45 AM – 9:00 AM

CHAIRPERSON'S WELCOME & RECAP

9:00 AM – 5:00 PM

ONE-TO-ONE MEETINGS

Attendees can schedule 30-minute meetings via our online platform

9:00 AM – 9:30 AM

FEATURED DEALMAKER INTERVIEW

Speaker:

Adam Gerchen, CEO, **Gerchen Capital Partners & Keller Postman LLP**
in conversation with Roy Strom, Reporter, **Bloomberg Law** (moderator)

9:30 AM – 10:15 AM

A WORLD OF OPPORTUNITY: INVESTING IN CROSS BORDER DISPUTES & ENFORCEMENT

- Emerging trends in cross-border disputes and enforcement



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- Moving past claims and awards
- Putting together a winning team
- Managing risk

Speakers:

Rebecca Berrebi, Founder & CEO, **Avenue 33** (moderator)
Adriana Riviere-Badell, Partner, **Kobre & Kim**
Joshua Weisser, Managing Director, **Contrarian Capital**
Boris Ziser, Partner, **Schulte Roth & Zabel**

10:15 AM – 10:45 AM

Networking Break

10:45 AM – 11:30 AM

SECTOR SPOTLIGHT: TRENDS IN IP & PATENT LITIGATION FINANCE

- What's getting funded and on what terms?
- Use of SPVs in patent litigation finance
- Growth in non-litigation centered IP finance
- Leveraging insurance to hedge risk

Speakers:

Michael Fritz, Partner, **McKool Smith** (moderator)
Jacob Babcock, CEO, **NuCurrent**
Fred Fabricant, Managing Partner, **Fabricant LLP**
Sally Fan, CEO, **Astraea Capital**

11:30 AM – 12:15 PM

BEST PRACTICES & LESSONS LEARNED IN FIRM-FUNDER PARTNERSHIPS

- Operationalizing firm decisions involving funding
- Leveraging funding to achieve firm growth & objectives
- Best ways to structure a partnership or alliance
- Exploring the use of alternative business structures

Speakers:

Janet Stanton, Partner, **Adam Smith, Esq.** (moderator)
Vincent Montalto, Partner, **DLA Piper**
Ronald Schutz, Partner, **Robins Kaplan**
Additional speaker TBD

12:15 PM – 1:00 PM

ASK THE EXPERTS: WHAT TO DO WHEN DEALS GO WRONG



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This year's Ask the Experts Panel will include advice from litigation finance veterans on why deals fall apart and what to do when they do. The experts will also share their experiences (both good and bad), as well as insights gained over time on how to advance industry best practices. Some key discussion points will include:

- The most common post deal issues
- When and how to break up with your funder/client
- Refis and workouts
- Use of independent counsel

Speakers:

Michael Kelley, Partner, **Parker Poe**

Erika Levin, Partner, **Fox Rothschild**

Additional speakers TBD

1:00 PM – 2:00 PM

Networking Luncheon

2:00 PM – 5:00 PM

ONE-TO-ONE MEETINGS CONTINUE

5:00 PM

Event Concludes